

Industry Partnerships 2014

RENCI Models For Engaging with Industry

Stanley C. Ahalt, PhD

Director, Renaissance Computing Institute (RENCI)

Professor, Department of Computer Science, UNC Chapel Hill

Director, Biomedical Informatics Service, UNC-CH SOM

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RESEARCH \ ENGAGEMENT \ INNOVATION

RENCI Mission



Lead in R&D in advanced **cyberinfrastructure** (CI) research and development



Focus on data:
Data to Decisions



Be an essential CI partner for:

Triangle university research teams

Research Triangle area industries

State of NC and federal agencies

FOCUS: complicated multidisciplinary problems and research

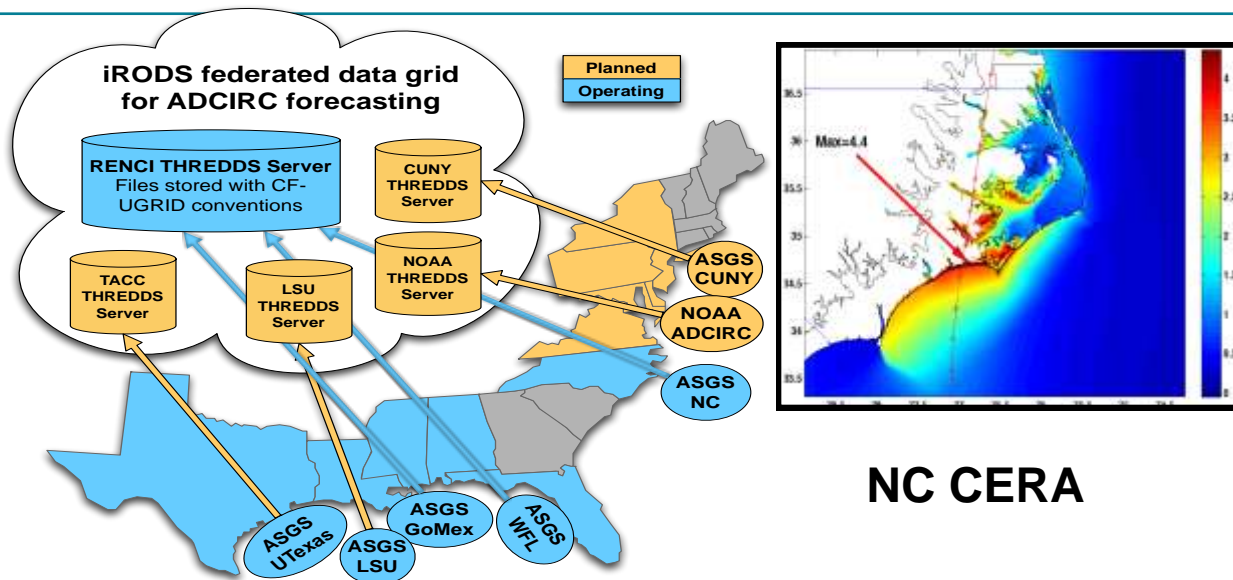
RENCI Snapshot

- **Physical and Human:** Compute cluster (~30 teraflops peak performance); 2.7 petabytes spinning disk; experimental network connecting UNC, Duke and NCSU; experts in software, bioinformatics, HPC, geoviz and domain sciences
- **Funded Data Projects:** 9 funded data projects, total funding of \$10.9M
- **Medical Informatics:** Data tech for genomics/medical research: HPC cluster, large disks for local computations, relational DB management system, software (iRODS, Secure Medical Workspace, Hadoop, Pegasus); decision dashboards and analytics for clinical decision making.
- **Environmental Science:** Extreme event mitigation, flood plain analysis, water science software, close collaboration with Red Hat on open innovation.
- **Data Science Leadership:** iRODS is a leading data management framework for research; National Consortium for Data Science launched to put NC in Big Data leadership position.
- **Cyberinfrastructure Leadership:** ExoGENI: building next-gen Internet for research in Big Data era; CI-BER: CI for billions of EMRs; Secure Research Workspace: secure data handling; Water Science Software Institute: transforming software needed for Big Data analysis; REACH-NC: searchable public database of NC expertise (LinkedIn for researchers)

What does RENCi do?

- Accelerates research via CI.
- Research development: streamline team formation and proposal creation
 - Outsources where possible: temps, free-lancers, contract work.
- Software development.
 - iRODS
 - ADCIRC+
 - Secure Research Workspace, etc.
- Almost no “production” (batch) HPC.
- Speculative investments:
 - Individual researchers
 - Emerging themes
 - Critical tools.

Storm Surge Forecasting (ADCIRC)



Sandy (2012) and Irene (2011) flooding forecasts used by

- National Hurricane Center in Miami
- US Coast Guard Atlantic Command
- Regional National Weather Service Offices
- State and local emergency managers

- System uses **US NSF/NARA** funded iRODS, **NOAA NOS** gauge data, **USGS** data, **US DHS/FEMA** collected high-water mark, meteorological forecasts from **NOAA's NCEP** and **NHC**
- Very large pre-existing datasets; provides early guidance information, available about 10 minutes after official NHC forecast storm advisory
- **US DHS-funded research activity** through the DHS Coastal Hazards Center of Excellence at the University of North Carolina at Chapel Hill
- **Winner, DHS Science & Technology Impact Award, 2012**

NCGENES – iRODS for clinical genomics

Today:

- NIH prototype to evaluate the *ethical* and *social* challenges of genomic sequencing in clinical care
- Big Data to clinically-relevant knowledge ('Clinical bins')
- Over 100 patients in the system today...

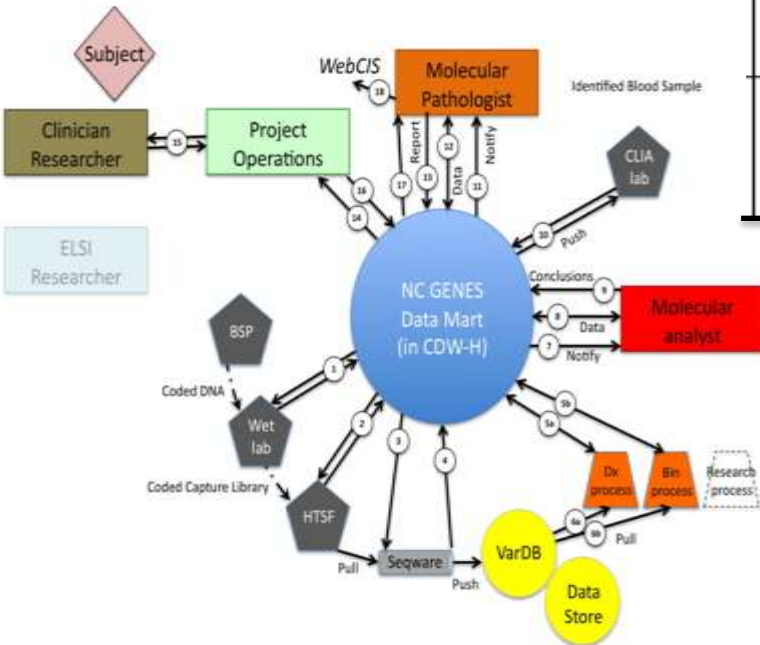
Tomorrow:

- 100M+ genomes scattered throughout the health care system
- We face a multitude of data challenges before we realize the potential of genomics in healthcare...



Criteria:	Loci with Clinical Validity				Loci with Unknown Clinical Implications	Loci with important reproductive implications
Bins:	Bin 1 Genes, which when mutated, result in high risk of clinically actionable condition	Bin 2A Low risk incidental information	Bin 2B Medium risk incidental information	Bin 2C High risk incidental information	Bin 3 All other loci	Bin R Carrier status for severe AR disease

COSMOPOLITAN Relationships Cells



Industry-University Partnerships

The Big Picture

Universities increasingly don't want to be isolated:

- (some) University research teams need to work with industry to make tech/knowledge transfer real AND to increase economic impact AND to understand real-world problems.
- Industry needs university researchers to tackle vital questions too risky for the private sector (profit not likely) AND to access a skilled workforce AND to gain early insights into new research outcomes.

Different strokes for different folks:

- Partnership models depend on the players, the goals, the politics, etc. **No one model will fit every need.**

The UNC/Triangle “solution:” Consortia



Time

Consortium can plant a stake in the ground quickly: significant funding and full-time staff not essential to launch.



Participation

Ability to have your voice heard, define the issues to be tackled.



Flexibility

Able to try different models, different key projects, different core foci to see what works best and to respond to changing and varied needs and interests.



Community

Consortium is a community. Building a community can become the foundation for a center (a physical place).

Example 1: iRODS Consortium

iRODS

- Open source data management middleware tool
- Hundreds of installations worldwide: NASA, NOAA/NCDC, French National Library, Broad Institute



The Issue

As iRODS transitions off NSF funding that supported a decade of development, a new sustainability model is needed.



The Approach

Build a community of iRODS use that will help sustain the software and attract new users/community members.



The Vision

Establish iRODS as the cutting-edge, **enterprise quality middleware sustained, supported and continually approved by a vibrant community of users.**

Why an iRODS Consortium?



**Maintains
iRODS Open
Source
Culture**

**Encourages
Community
Involvement**

**Stakeholders
Are Involved
In Decision
Making**

**Revenue
Flexibility:
*Membership,
Service,
Support***

**Maintains
iRODS
University
Connection**

Goals and Objectives



Sustain the development of the iRODS technology



Increase the adoption of iRODS



Develop strategic relationships around the use of iRODS



Further RENCI's work in data science: fits our expertise and is core to our mission

iRODS Consortium Membership

Current Members

- RENCI
- DICE (Data Intensive Cyber Environments Group, UNC-Chapel Hill)
- Max Planck Society (Germany)
- Data Direct Networks (U.S.)
- Wellcome Trust Sanger Institute (UK)
- EMC (U.S.)

Membership Levels:

General, Sustaining, Professional

Membership Benefits (varies with level)

- Guaranteed support, consulting, training (prioritized by level)
- Committee membership (planning, working group, executive)
- Voting rights on software releases (prioritized by level)
- Sponsored events
- Recognition on Consortium materials and websites
- Access to Consortium lists



Accomplishments-Year 1

Partnership Established with Max Planck Society

- Development of business model, membership structure, charter and bylaws
- Initial members secured at all three membership levels
- Executive director hired
- Support model established
- Major 4.0 iRODS release on track for Spring 2014

Released!



Marketing Plan in Development

5-Year Vision

The logo for iRODS is displayed in a large, bold, sans-serif font. The letter 'i' is green, while 'R', 'O', 'D', and 'S' are dark grey. The background features a light grey circuit board pattern with various nodes and lines.

iRODS

**Technology
Part of the
Worldwide
Cyber-
Infrastructure**

**Installable and
Usable by Non-
Specialists**

**Consortium
Cash-Flow
Positive**

**Technology
Well Maintained
by Consortium
and Community**

Example 2: National Consortium for Data Science



The Issue

Ability to manage and use data is not keeping up with its growth and complexity; solutions are targeted, rather than holistic.



The Approach

Bring together **data creators and users in industry & government** with data researchers and infrastructure developers in **academia** to discuss common challenges and find solutions.



The Vision

Develop the *science of data*, speed the transition of ideas and prototypes from the lab to the marketplace, educate next generation of data scientists.

The NCDS at a Glance



Mission

Strategize and leaders efforts to develop data science and educate future data scientists so that the power of data can be used to solve problems and drive economic growth.



Vision

Focused multi-sector, multidisciplinary data science community to solve big data challenges and drive the field forward.



Goals

- **Engage** broad communities of data experts
- **Coordinate** data science research priorities that span disciplines and industries
- **Facilitate** development education & training programs
- **Support** development of technical, ethical & policy standards
- **Apply** NCDS expertise to data challenges in science, business and government

ncds is a **strategic** approach to data science and big data opportunities

NCDS Components



Data Observatory

Shared, distributed infrastructure housing large organized research data; platform for data science education



Data Laboratory

R&D into critical tools and techniques for data science



Data Fellows Program

Seed grants for faculty and post-docs to work on consortium-approved projects; NCDS review panel will evaluate proposals

Industry internships for graduate students

Visiting industry data scientists at member universities



Data Science Events

Leadership Summits (Spring)

Outreach events and speakers (Fall and Spring)

NCDS Founding Members



THE UNIVERSITY
of NORTH CAROLINA
at CHAPEL HILL



Value Proposition



Industry Value:

Collaborative access to expertise and best practices in managing and exploiting data across academia, industry and government.



Academic Value:

Research advantages and data science leadership through collaboration with data science experts and collaborative access to data expertise across academia, industry and government



Government Value:

Mission impact, enhanced reputation, wise use of taxpayer dollars through collaborative access to data expertise across academia, industry and government

Public/Private Partnership ON Neutral Territory Territory

Strategic marketing consultants:

CMG Partners  CMG Partners

Accomplishments-Year 1

Organizational:

Bylaws passed, steering committee and working groups (Data Fellows, Data Observatory/Lab, Outreach) established, n paid memberships so far.

Programmatic:

NCDS Leadership Summit (*April 2013 – kickoff event attended by Dr. Eric Green, director, NHGRI, and US Rep. David Price*); Five Faculty Fellows named (*October 2014*); Student-Industry-Faculty career awareness event held (*April 2014*); Observatory data sets growing, evolving.

Upcoming:

NCDS Data Innovation Showcase (May 21, 2014), Data Matters Summer Workshop Series June 23 - 28, 2014), lunchtime webinars to launch soon.



Conclusion

Need different models for different partnerships:

- Correct model will depend on goals and scope of project.

Flexibility is important:

- Need to be able to tweak model based on evolving needs, financial realities, etc.

Answer questions early, such as:

- Who is responsible for what?
- What is our exit strategy?
- How will IP issues be handled?



Large, broad partnerships (e.g, NCDS) can **lead to more targeted partnerships and vice versa.**

Be prepared for much work and (hopefully) big payoffs.

Questions?

- More examples?



NCDS Lessons Learned—Year 1



Value

Challenging to show value in very early stages, especially with broad membership. But this is essential to build momentum.



Managing Needs and Expectations

Members have different needs and expectations that must be balanced; cannot play favorites, yet want to show value to all.



Membership Challenges

How to accommodate multiple units within universities and businesses? How to accommodate small businesses and entrepreneurs? How to diversify? How to nurture “evangelicals” who will recruit new members?



Structural

Structural detail vs. need to be flexible as organization grows and matures; legal structure and details take time; RENCI must provide early leadership, but transition to a member-driven organization is critical.



Extra Slides

For Background

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Other Partnership Models: Kaminario

- In collaboration with vendor, designed and conducted detailed performance testing of Kaminario all flash array with VMWare*
- Leveraged RENCI infrastructure for further testing within a research project:
 - Tested as an iSCSI device for rapid VM provisioning using ExoGENI
- Tested as relational database for genomics processing
- Ongoing relationship: more testing and evaluation planned, more academic papers and technical reports.



Kaminario 6TB all flash array

RENCI maintains ownership of \$100K in hardware

*Work produced a joint White Paper:
<http://www.hpcwire.com/off-the-wire/kaminario-renci-announce-report-storage-hpvc/>

REACH NC-Elsevier Model

REACH NC is the largest multi-institutional implementation of the vendor's Scival researcher networking product-heavily customized to fit REACH NC's needs.



Benefits:

- Custom support to manage updates, troubleshooting, etc.
- First in line/ first right of refusal to test upgrades & technical features.
- Ability to 'lead the pack' and work directly with the Elsevier technical team to customize and improve the tool
- Ability to pull REACH NC data to for development of custom visualization and analysis tools> (example: NAVEX tool)



Benefits:

- Exemplary use-case of a large, statewide implementation of their product (largest in the world)
- "Free advertising" and spokespeople for product.
- New scripts/ technologies/ data sources developed by RENCI partners to enhance the tool

REACH NC Organizational Structure

Internal (UNC) Operations Council

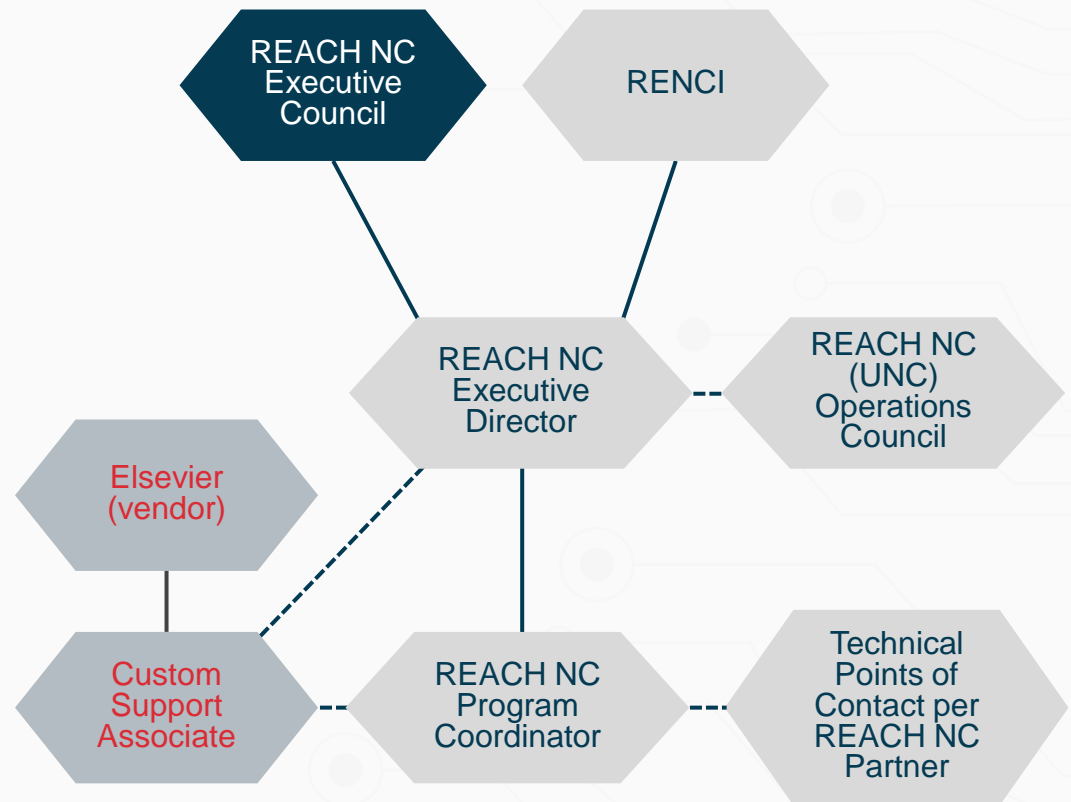
- Advise on technical and implementation-related issues.

Executive Council

- Advise on sustainability and long-term strategy for growth

Custom Support Associate

- Provided by vendor located at RENCI



Start up! TerraHub

WHO NEEDS TERRAHUB?

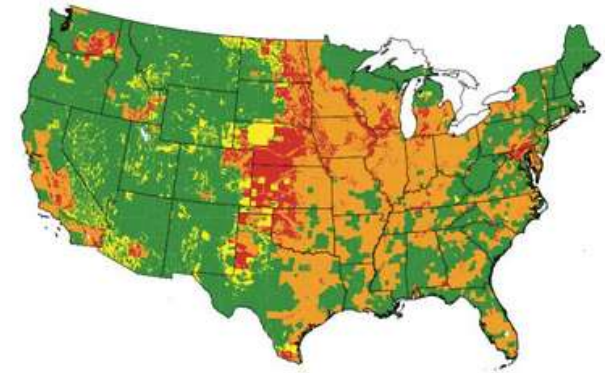
If you rely on Google Maps or GIS for your business, TerraHub may be for you



Utility-scale Solar Power



Emergency Response



Policy, Govt & Business

IRODS Constortium Lessons Learned-Year 1



Flexibility is vital: **still figuring out if membership, support contracts, or service will be major revenue source**



Merging of flavors of iRODS into single version was correct

Middleware is difficult to describe:

Need Better Primers | Reference Installations | Interfaces as Sales Tools

- Need for iRODS technology in data centers is real and immediate.
- Hardware vendors may be a significant percentage of membership